

Curriculum Vitae Europass

Personal information



CANTONE SARA

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Working Experience

Dates	2018 - Ongoing
Position	Consultant
Main activities and responsibilities	<ul style="list-style-type: none">- Projects writing: support for the preparation and presentation of projects under the Italian “PNRR” funding program; support for the preparation and presentation of projects under the regional POR-FESR FVG program; support for the preparation and presentation of EU-funded projects.- Within the “Inspire” business unit, ideation and implementation of assessment, training, and coaching tools and materials to support industries and managers in the formulation and deployment of an Innovation Plan. Training sessions to companies on the main concepts of innovation
Employer	T&B Associati srl - Trieste
Sector	Business consultancy, management consultancy, project management
Main acquired skills	Project writing, Innovation management, Business processes
Dates	2018 – ongoing
Position	Program Manager Area Science
Main activities and responsibilities	<p>Preparation of the 3-years Action Plan of Cluster SPRING, following the guidelines of MIUR (Ministry of Education, University and Research). Desk analysis, stakeholder’s engagement, time planning, financial planning.</p> <p>Participation to National and European working tables; Coordination and management of the Cluster’s working tables to develop value chains in the field of circular bioeconomy.</p> <p>Update and management of the implementation of the Cluster’s Action Plan, coordination of the cluster’s Permanent Table with Regions on bioeconomy to support regions in the implementation of bioeconomy policies within their regional development plans and S3. Tutor for the stage of Master BioCirce’s student.</p> <p>Scouting of funding opportunities and participation to EU consortia, proposal writing, budget preparation, project management of funded projects.</p>
Employer	Cluster SPRING – Sustainable Processes and Resources for Innovation and National Growth - Milan
Sector	Circular Bioeconomy, Research and Innovation, business consultancy
Main acquired skills	Business processes; Technology Transfer; Coordination, Dialogue, Management, Strategic Planning, Support to business development, Networking.

	Dates	2020 – 2021
	Position	Consultant
Main activities and responsibilities		Support to technical-administrative coordination activities for research projects funded at national and EU level, with specific focus on the EU-funded projects.
	Employer	Novamont S.p.A. - Novara
	Sector	Industrial manufacturing of biodegradable and compostable materials, chemicals, and intermediates from renewable sources; Green Chemistry; Bioeconomy.
	Main acquired skills	Proposal writing, Project Management, Strategic Planning
	Dates	2020 - 2021
	Position	External Evaluator
Main activities and responsibilities		Evaluation of SMEs' proposals to access the InCima4 platform facilities. Evaluation of technical plan as well as market impact
	Employer	Area Science Park - Trieste
	Sector	Industrial research and innovation
	Main acquired skills	Technical analysis, market analysis
	Dates	October 2018 – March 2021
	Position	Project Manager – POWER4BIO (H2020 RUR-09-2018) https://power4bio.eu/
Main activities and responsibilities		Coordination, planning, monitoring and execution of activities, respecting the timing and expected results of the project implementation plan. Dialogue and collaboration with project coordinator and partners. Dialogue and engagement of stakeholders (especially policy makers of Italian regions), support to the development and implementation of regional bioeconomy strategies.
	Employer	Cluster SPRING – Sustainable Processes and Resources for Innovation and National Growth - Milan
	Sector	Circular Bioeconomy, Research and Innovation, Technological Transfer, Sustainable business models,
	Main acquired skills	Coordination, Networking, Management, Transfer of good practices.
	Dates	September 2015 – November 2019
	Position	Research Broker
Main activities and responsibilities		Recognition of Research groups' competences and matching among projects ideas and financing opportunities at European, National, and Regional level. The activity was conducted for the Physical Engineering area (Departments of Architecture and Engineering, Chemistry and Pharmaceutical Sciences, Mathematic and Geosciences, Physics). Participation at working groups at national and European level, strategic analysis, organization of info-days on funding programmes and calls.
	Employer	University of Trieste
	Sector	Research
	Main acquired skills	Organization, networking, project management
	Dates	2010-2011
	Position	Consultant
Main activities and responsibilities		Consultant for technology transfer mainly focused on possible spin-offs of the University. Revision of the University's spin-off guidelines, analysis of BPs of possible spin-offs. Analysis and presentation of procedures and management of R&D investments of different Italian regions in order to prepare a proposal for FVG Region. Tutor for the 2011 "Start-UP Initiative Competition": selection of spin-off proposals
	Employer	ILO – Industrial Liaison Office, University of Trieste
	Sector	Technology transfer

Main acquired skills	Business analysis, business planning
Dates	December 2008 – March 2015
Position	Founder, Chief Operative Officer
Main activities and responsibilities	Company management, coordination, dialogue with investors
Employer	SPRIN S.p.A. - Trieste
Sector	Biocatalysis, green chemistry
Main acquired skills	Company management, Coordination, Operational Organization and Management, Business planning.

Education

Dates	2005 - 2008
Qualification awarded	PhD in Pharmaceutical Sciences “A new conception of polymeric supports for the solid phase peptide synthesis: rigidity and porosity as determinant factors for the success in industrial applications” (10.03.2008)
Principal subjects covered	Laboratory activities (organic synthesis, purification acc.), instrumental analysis (HPLC, GC, FT-IR), data analysis and interpretation. I worked in strict contact with Resindion s.r.l., a polymer industry involved in the project that partially financed my PhD; and with the FT-IR laboratory of Elettra-Synchrotron of Trieste for the analysis of the polymeric beads.
Organization	University of Trieste
Dates	1998 – 2004
Qualification awarded	Five years degree in Pharmaceutical Chemistry and Technologies with the thesis: “Activity and stability of penicillin G amidase in ionic liquids” (17.11.2004)
Principal subjects covered	Organic chemistry, physical chemistry, pharmacology. Enzymatic synthesis, biocatalysis, enzyme immobilisation, ionic liquids. HPLC analysis, collection and interpretation of data.
Organization	University of Trieste

Other Education and Training

Dates	December 2014 – May 2015
Title	Master MBSDr (Managerial-Business Skills Development for Researchers)
Principal subjects covered	MBSDr (Managerial-Business Skills Development for Researchers), organized by Co Bik – PACINNO (Platform for trans-Academic Cooperation in Innovation) The main aim of the MBSDr program was to develop the managerial and entrepreneurial skills of R&D professionals as individuals, and consequently improve the functioning of their teams and organizations. The course is organised in 3 blocks: Block 1: Business functions and processes in R&D organizations (11-14/12/2014) Block 2: Business environment (08-11/01/2015) Block 3: Management skills development (May 2015)
Organization	Co Bik – PACINNO (Platform for trans-Academic Cooperation in Innovation) – Ajdovscina (Slovenia)

Dates April 2014 and June 2014

Title **Intesa San Paolo Start-Up Cleantech initiative 2014: Boot Camp**

Principal subjects covered Class and one-to-one lessons from Joe Petillon (Managing Director Banner Ventures LLC) and Bill Barber (President and co-founder Incube S.r.l), on pitching techniques. Final pitch in front of investors to present the business idea.

Organization Intesa San Paolo - Milan

Main Presentations, Projects, and Other Activities

2022 – Ongoing: “HempClub: Competent and connected clusters unfold the Hemp industry potential for the European bioeconomy” – COSCLUSTER-2020-3-03 (EU contribution 126 817,91) – Project Manager for SPRNG

2022- Ongoing: Member of the Advisory Board of “Biocircularcities” project <https://biocircularcities.eu/>

2018 – 2021: “Power4bio: emPOWERing regional stakeholders for realising the full potential of european BIOeconomy” –H2020-RUR-2018-1 (EU contribution € 115 937,50) – Project Manager for SPRING

2012 – 2015: “REFINE: REnewable FunctioNal matERial – Training material scientists for a sustainable polymer industry” – FP7-2011-ITN-MSCA (EU contribution € 219.084,00) – LEAR and Scientific coordinator for SPRIN S.p.A.

2010-2012: “Nuove tecnologie di immobilizzazione su carrier polimerici e studio della stabilità operativa” - POR FESR 2007-2013 (Contribution: 186.717,96 €) – Project Manager for SPRIN S.p.A.

2010: “New.Co:Sprin Srl”, L.R. 4/2005 “Bertossi” (contribution: 98.000,00 €) – Financial reporting for SPRIN S.p.A.

October 2021: “*Promuovere la biotransizione attraverso comunicazione, educazione e coinvolgimento degli stakeholders*”, online workshop, invited speaker

June-July 2021: “*LA BIOECONOMIA NEL COMPARTO AGROALIMENTARE FVG*”, corso CEFAP. Docente su ematiche di bioeconomia

December 2020, “*La strategia Nazionale sulla Bioeconomia*” Webinar for Cluster Lucano, invited speaker

October 2019, Naples “*POWER4BIO: boosting regional bioeconomies*”, satellite event of IFIB2019, organizer and speaker

November 2019, Rimini “*Regioni come attori chiave per guidare lo sviluppo della bioeconomia a livello locale*” – ECOMONDO, co-organizer and speaker

March 2019, Bruxelles – SCAR BSW and BBI JU SRG joint workshop “[Advancing the creation of regional bioeconomy clusters in Europe](#)” – Invited speaker

May 2019, Trieste - [Bioeconomy and Bio-based Industry for the Rural Renaissance of Regions \(3BiR3\)](#), in collaboration with Friuli Venezia Giulia region. Member of the Organizational Committee, chair, and speaker

February 2015, Udine - Congress “*Donne, Imprese e Innovazione per la Crescita Inclusiva*”. Invited speaker

October 2014, Milan - *Future Camp Europe: Biotech*, Milan. Member of the Organizational Committee and speaker

June 2014, Ajdovščina - *Entrepreneurship in Life Sciences*. Invited speaker.

Personal skills

Mother tongue Italian

Other language

Level (*)	Understanding		Speaking		Writing
	Listening	Reading	Spoken interaction	Spoken production	
English	B2	C2	C1	B2	C1

(*) [Common European Framework of Reference for Languages](#)

Technical skills and expertise Office (Word, Excel, Power-point)
Project Management, Business planning, Strategic planning, Market analysis, Open Innovation

Le informazioni contenute nel curriculum sono rilasciate ai sensi degli articoli 46/47 del D.P.R. 445/2000.

Autorizzo il trattamento dei miei dati personali ai sensi del Regolamento Europeo (G.D.P.R. 2016/679).

